

## **Matthew Bollinger**

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### **Bollinger Energy Corporation, Baltimore, MD**

July, 2012 – Present: President

Manage all aspects of the Petroleum, Natural Gas and Electricity Procurement divisions as well as the wholly owned subsidiary, Chesapeake Transit, Inc. Oversee daily operations, and management of staff. Responsible for all aspects of business development and strategic planning.

September, 2000 – June, 2012 : Sales and Business Development, Operations

Responsible for Sales of Petroleum Products and freight, Natural Gas, and Electricity Procurement Services to end users. Developed and implemented growth opportunities through lead generation, direct sales, contract negotiations, and customer service. Rotated through each department of the organization including Accounting, Operations, Back-office, Freight Management and Human Resources.

Bachelor of Arts, English:	Elon University	1993
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Masters of Business Administration:	Loyola University	2000
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